

OUR SPECIAL SAUCE

Enjoy a sample of how “VOLTl makes managing more enjoyable.”

This procedure surfaces one of your driving values and links that value to doing something to improve or something you can do to get more of what you want. You will create a connection between what you are doing and what you want.

1. I WANT

Think about what you want. Write a list of your wants, in the box.

2. I GET

Think of one word that describes what you will get when you have what you want. Write that word in the box.

3. MY BENEFIT

Think of one word that describes the benefit of having what you want. Write that word in the box.

4. MY PAYOFF

Think of one word that describes your payoff for getting what you want. Write that word in the box. This word represents one of your values.

5. MY PROCESS

Think about what you do every day to get what you want. List what you are doing to get what you want in the box.

6. MY RESULTS

Identify the results you are getting from everything you are doing. List your results in the box.

7. EVALUATE

Look over the list of what you want. Read the Process list of what you are doing to get the payoff you want. Now considering the results you are getting from all that you are doing, ask yourself, “Am I getting the payoff I want?”

YES

NO

8. CHANGE

If you answer YES; Find ways to improve.

If you answer NO; Discover actions you can take that will give you more of the payoff you want.

YOUR SECRET SAUCE

Manage the ‘white space gaps’ that exist between your good idea and that idea’s implementation. The resulting processes become your ‘Secret Sauce.’ VOLTl’s algorithms enable users to create personal tipping points that accelerate the diffusion of innovations and increase a more engaged workforce.

This ability enables leaders, supervisors, and team members to increase control of their careers and effectively influence others.